



2020 SNAPSHOT

63 HOME-RELATED LOANS CLOSED & PACKAGED TOTALING **\$6,877,156**

54 NEW NATIVE HOMEOWNERS

With new homeowners, we are looking at the number of home loans for new construction, acquisition, and manufactured housing chattel.

82 TRAININGS



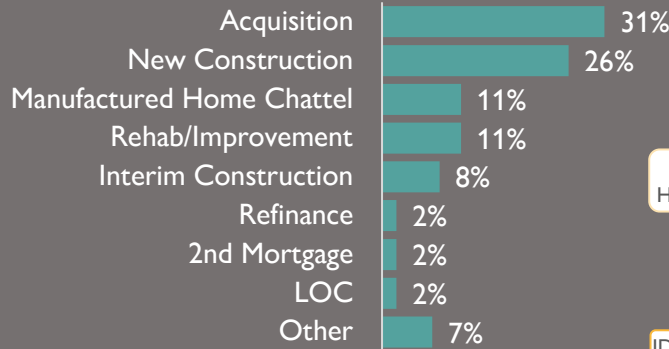
428 PEOPLE TRAINED

148 TOTAL HOURS OF TECHNICAL ASSISTANCE

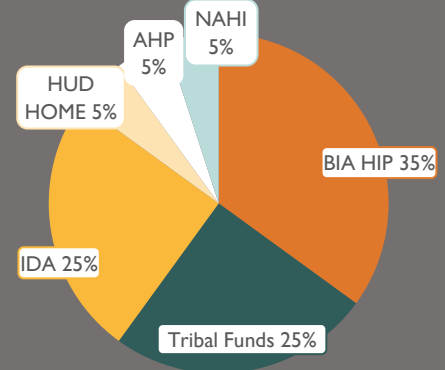


124 1:1 SESSIONS

LOAN PURPOSE



SUBSIDIES



\$240,813

provided in subsidies with an average of \$7,297 per loan

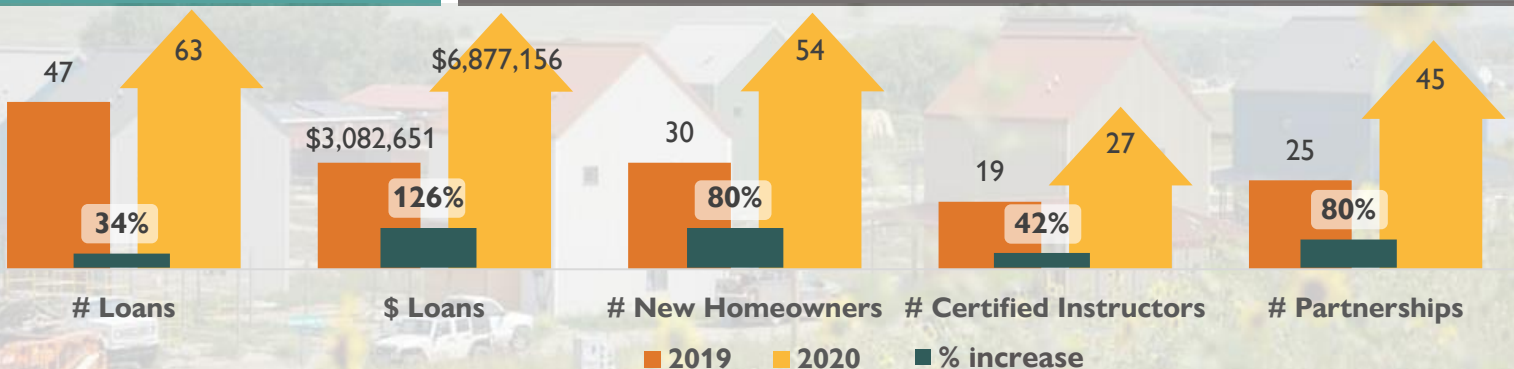
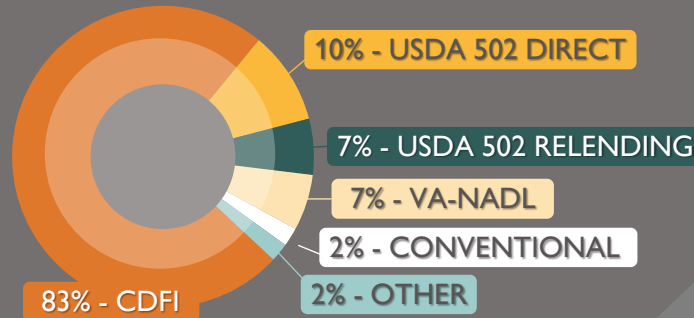
LOCATION & LAND STATUS



18 NEW HOMES ON RESERVATION

7 RENOVATIONS

LOAN TYPE



2020 ANNUAL SURVEY RESULTS

502

RELENDING
PILOT PROGRAM
OCT 2019 - JUNE 2021

2 NATIVE
CDFIs

20 LOANS
TOTALING
\$2,313,076

100%
ON-RESERVATION

REMAINING PIPELINE
28 families for
\$3,508,000

100%
NATIVE
BORROWERS

COALITION IMPACTS

- ❖ Networking & Collaboration
- ❖ Encouragement & Mentorship
- ❖ Resources & Education
- ❖ Helping push through COVID
- ❖ Advocacy
- ❖ Native Homeownership Protection Program

“ The Coalition helped us to remain in contact with some of our most important partners and helped us to keep the ball rolling on our goals as an organization and as a practitioner pushing homeownership. ”



280

FAMILIES
in loan pipeline for
homeownership



27

CERTIFIED INSTRUCTORS
in Pathways Home, Credit
When Credit is Due, Building
Native Communities, Post-
Purchase, and HUD Housing
Counseling



45

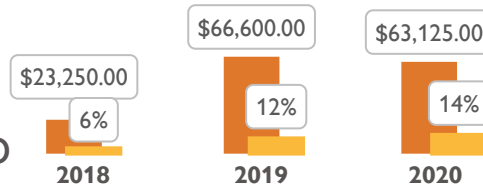
PARTNERSHIPS
providing services,
referrals, and
guidance



8

HERO APPROVED
organizations

HERO SUPPORT FOR NATIVE PRACTITIONERS



Percentages reflect
the % of total HERO
support going to
Native Practitioners

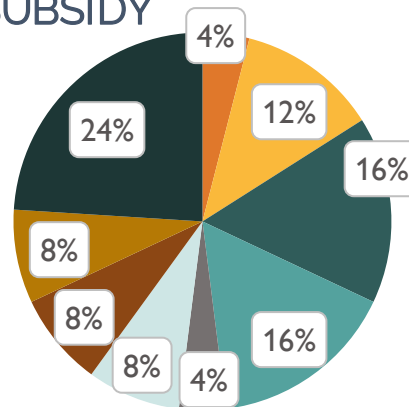
HUD HOUSING COUNSELING AGENCIES

2 approved
7 working towards approval

NMLS LICENSING

1 licensed
3 working towards licensing

SOURCES OF SUBSIDY



■ AHP
■ HOME
■ NAHI
■ Wells Fargo
■ BIA HIP
■ IDA
■ Tribal funds
■ IHBG/ICBG

REPORTED COVID-19 CHALLENGES INCLUDED:

- ❖ Staff working remotely
- ❖ Difficulties meeting face-to-face with clients
- ❖ Switching trainings & services to online
- ❖ Slower loan closing process
- ❖ Tribal shutdowns
- ❖ Homeownership vulnerabilities exacerbated

