Follow this outline to prepare for and deliver this 2-day training on “Homebuyer Essentials.”

Training Materials

**Webinar Part 1**
Estimated scope: 110 slides
Delivery time: 3hrs

**Webinar Part 2**
Estimated scope: 130 slides
Delivery time: 3hrs

**Pre- & Post-Tests**
Question Bank: 45
Suggested number of test questions per test: 20

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**HOMEBUYER ESSENTIALS**

**Home Buyer Essentials**

**Part 1**

- Review of Tribal Homeownership Program Requirements
  - Housing must review for new program policy information, staff updates/additional news
  - Include tribal department staff contact info, tribal id/social security card help, etc.
- Healthy Spending Habits & Understanding Budgets
- Banking & Credit
- Credit Score & Credit Reports

**Part 2**

- Debt to Income
  - DTI Practice Problems from Oweesta’s BNC curricula will be delivered live during presentation to avoid copyright issues. Make sure Trainer has the training credentials to deliver BNC/Pathways curricula during the presentation.
VIRTUAL TRAINING OUTLINE

- Mortgage Basics
  - Housing must review for new program policy information & staff updates/additions
- Housing is a Market & Loan Process Summary, Invite a Loan officer
  - Please review to ensure it includes any additional departments that need mentioning ie. Building inspectors etc.
- Under Contract & Closing, invite Real Estate agent to provide a Housing Market Report
- Insurance & Routine Home Maintenance
  - Invite appropriate departments to highlight building a home, seasonal maintenance, or insurance through Amerind.